



Cardiff Business School
Ysgol Busnes Caerdydd

Ocado salads waste project

A modelling project from Cardiff University

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ECR Shrink Group Workshop

7th June, Hamburg

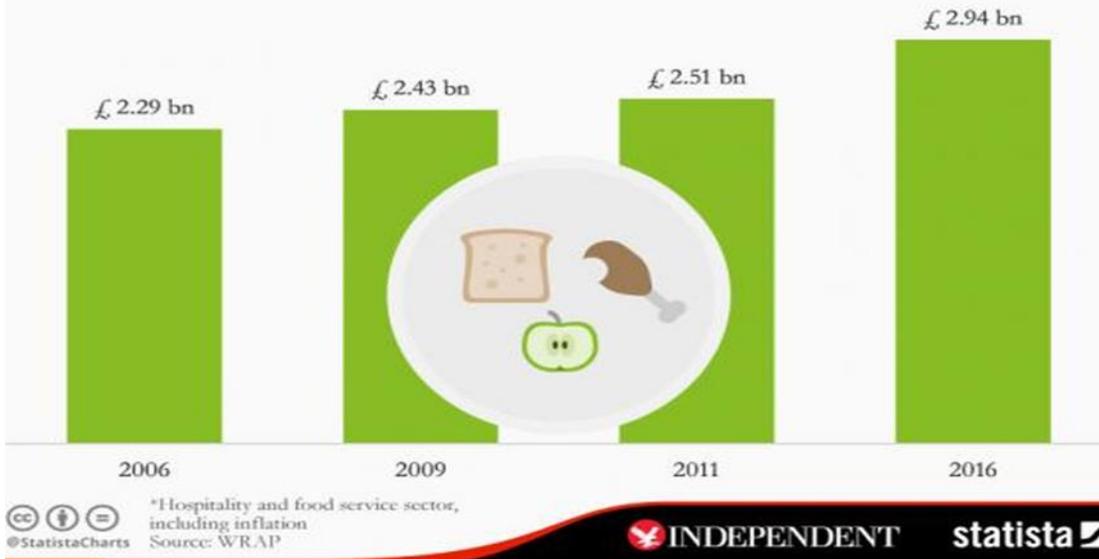
Structure of the presentation

- ❑ **Background, key facts and potential solutions**
- ❑ **Project scope and aims**
- ❑ **Initial visual model**
- ❑ **Project stages**
- ❑ **Further research post-project completion**

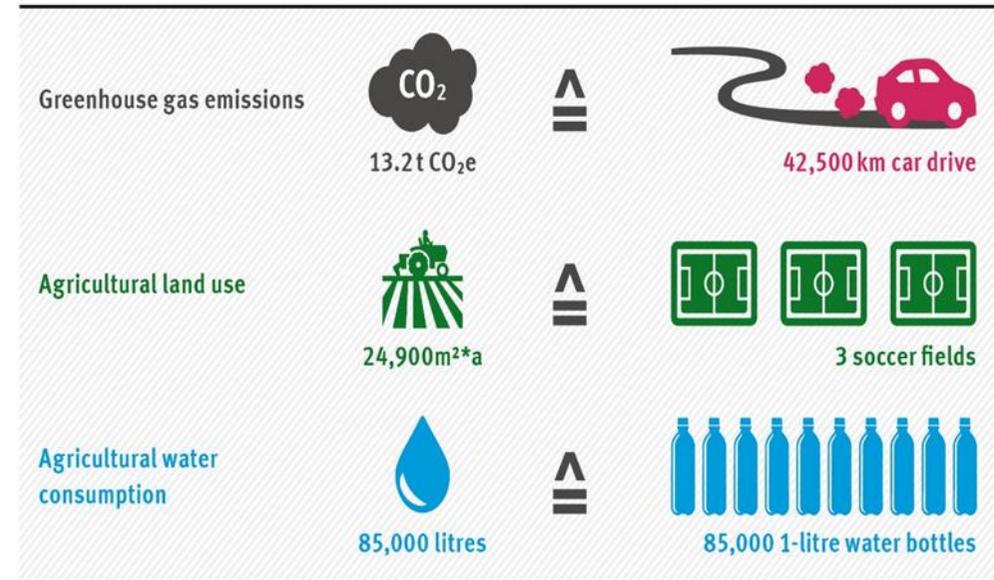
Key facts on food waste

How much does food waste cost Britain each year?

Estimated total cost of food waste in the UK from 2006 to 2016*



Environmental impacts of food waste (per 100 persons)



- Globally, the total amount of food waste is approximately 1.3 billion tons (The Telegraph, Jan 2018) - approximately 28 percent of the world's agricultural land area.
- Food losses/waste: £493Bn (developed countries) & £225 Bn (developing countries).
- 8.4m people struggle to afford a meal, according to the UN's FAO – while the wasted food is approximately £13 Billion worth of edible food each year.
- Most of the food waste (61%) is avoidable and could have been eaten if it had been managed better.

Some recent UK news on salad waste

The screenshot shows a web browser window with the address bar containing the URL: <https://ciwm-journal.co.uk/londoners-waste-1m-bags-salad-week-summer/>. The page header features the CIWM logo and the text 'Journal Online' and 'LATEST NEWS FOR RESOURCES & WASTE PROFESSIONALS'. A teal banner on the right asks 'Interested in professional development? Become a member today.' Below this is a green banner for an 'UPCOMING EVENT - Resourcing'.

The main content area includes a blue banner for a 3-day event with 500 exhibitors and free entry, scheduled for 26-28 June at Hillhead Quarry, Buxton, Derbyshire, UK. To the right of this banner are logos for Hillhead and DeckSafe Solutions.

A navigation bar contains links for HOME, NEWS ARCHIVE, MAGAZINE ARCHIVE, OPINION, VIDEO, ADVERTISING, MVO, ABOUT US, WHO ARE CIWM?, and a RSS feed icon.

The article title is 'Londoners Waste 1m Bags Of Salad A Week During Summer', posted on 7 July 2016 by Darrel Moore. The text of the article reads: 'The survey of 1,000 Londoners also reveals that three quarters of people buy a bag of salad at least once a week over the summer, however only half of them use it all. A quarter of them throw away at least as much as they eat.'

On the right side of the article, there are two advertisements: one for 'SKIP MOVING' with the website www.gapo-uk.co.uk, and another for 'metso' featuring a shredder machine and contact information for Jan Haug Frahm: jan.frahm@metso.com, Cell: 0 7341 885 553, and www.metso.com.

At the bottom left, a small URL is visible: <https://ciwm-journal.co.uk/linkout/29328>.

Risks for retailers and potential solutions

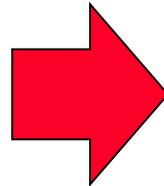
Potential risks

Budget conscious consumers could steer away from purchase, for example if a product is not available in small packaging sizes.

Repeat purchasing is less likely, especially if competitors or substitutable products provide a lower waste solution.

Reputation can be harmed if a particular product or company is associated with waste.

Government intervention becomes more likely



IDG advice on food waste reduction

Make food waste reduction a priority.

Measure waste in detail and track the cause of each incident back to its source.

Engage with trading partners and share relevant information. Often the root cause of waste are decisions made elsewhere in the chain.

For ambient products, introduce a zero tolerance policy for waste, whether it be for damage, date expiries or obsolete lines.

Take offsetting actions to reduce the net waste of retail supply chain

Project partners



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Project Scope

- ❑ **This is a pilot project, the start of a journey, not the journey itself.**
- ❑ **Salad product families have been selected due to perishability, seasonality and waste levels.**
- ❑ **The project is focusing on designing a methodology to measure salad waste generated from farm to customer's bin.**
- ❑ **The product facilities included in the data collection are any raw salad products, including mixed salads and any raw vegetables used by customers to prepare salads at home. This excludes sauces, meat, cheese and any other non-salad products.**
- ❑ **The project team plans to collect food waste input data from a sample of Ocado suppliers, charities, food banks and customers, as well as from the two main Ocado CFCs.**

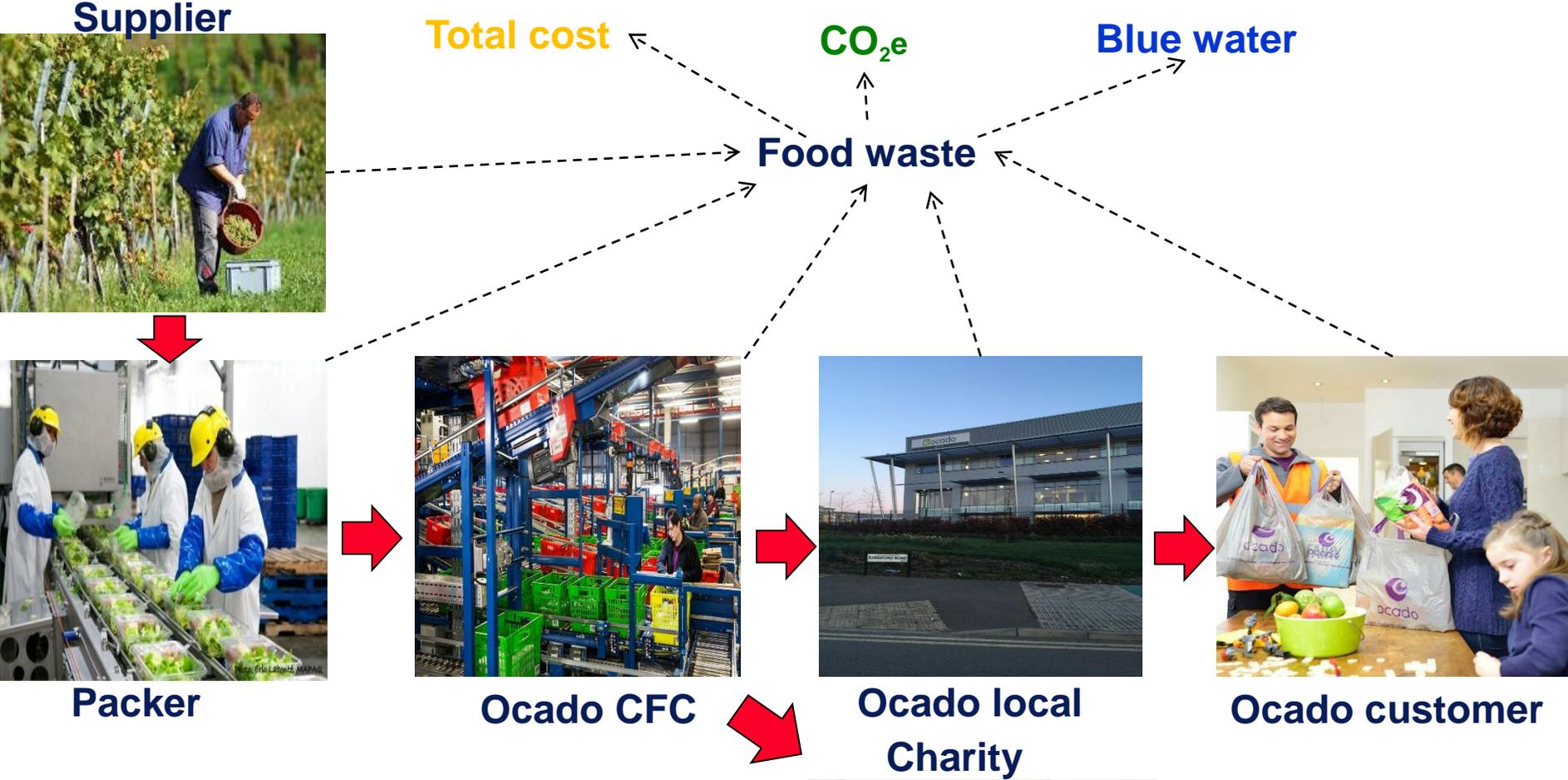
Project Aim and Objectives

This project aims to estimate the total wasted materials generated from the Ocado salads supply chain and the impacts of those wasted materials on CO2 emissions and blue water footprint.

The objectives of this project are as follows:

- Identify the main causes of salad waste along Ocado salad supply chain.**
- Measure the total wasted amount of salad at every stage of Ocado salads supply chain.**
- Develop specific KPIs to measure direct (total food and packing waste) and indirect impacts of salads waste (loss sales, cost, CO_{2e} emissions and blue water print).**
- Undertake sensitivity analysis to establish how waste can be reduced across the Ocado supply chain.**

Initial Visual Model - Typical Ocado Salads Supply Chain

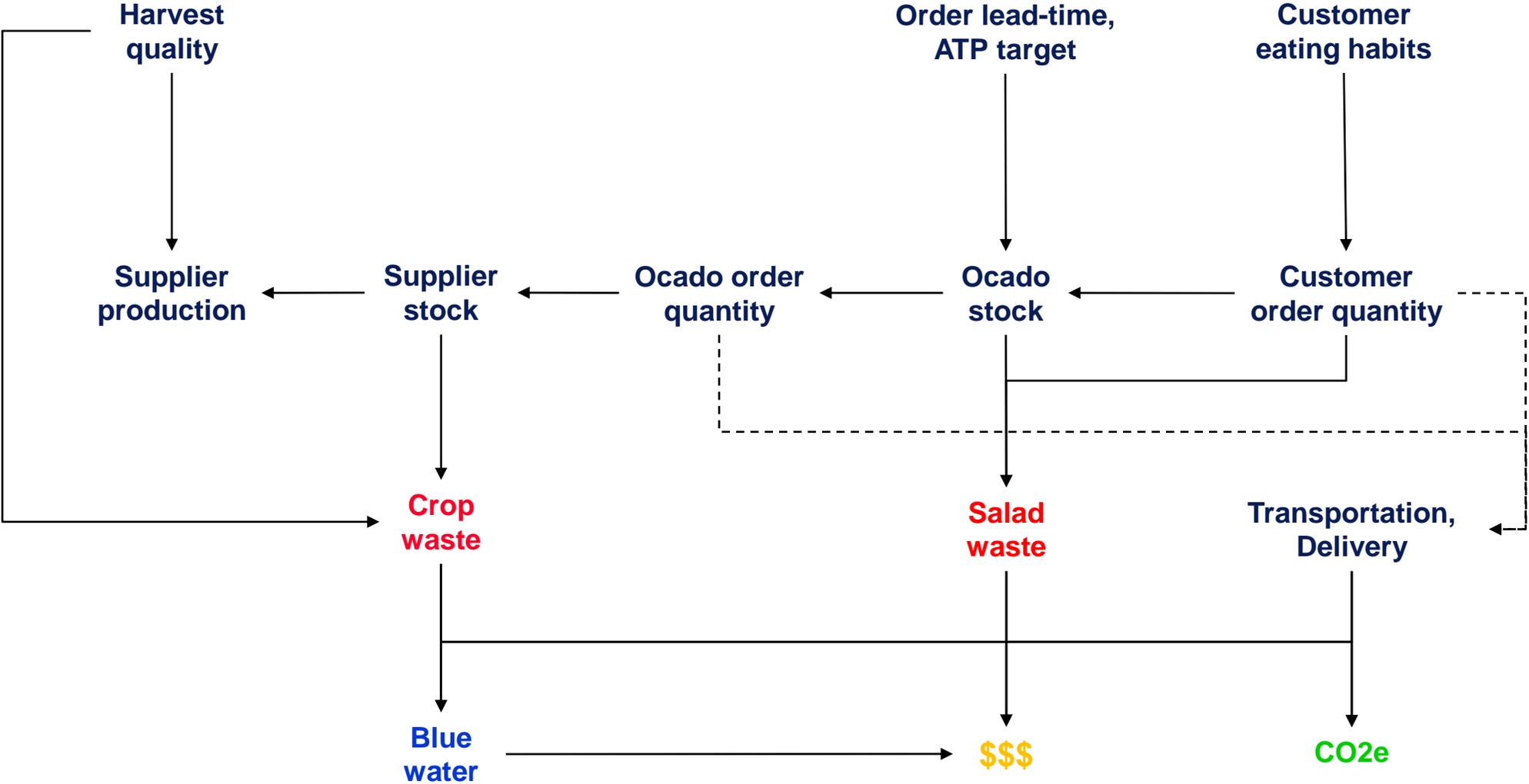


Research method:

- 1) Input data from Ocado
- 2) Supplier/customer survey
- 3) Simulation
- 4) Multi-variable optimisation



Mental Map of the Research Problem



Project Stages and Expected Outputs

| Stage | Description | Outputs |
|---------------------------------|---|---|
| Stage 1 (March 2018) | Model scope and data screening | Data collection scope Process map Initial model |
| Stage 2 (April 2018) | Data collection requirements informed to Ocado | Agreed data sample |
| Stage 3 (May – July 2018) | Data collection process Roll-out of customers and supplier questionnaires Generation of internal Ocado dataset with the inbound and outbound waste related data Survey of a sample of food charities | Initial model Initial food waste measurement tool |
| Stage 4 (August – Sept 2018) | Model refinement | Refined model Refined food waste measurement tool |
| Stage 5 (October 2018) | Dissemination | Project report Case study brief |

Further research post-project completion

- **Replicate/apply the methodology to other food product categories.**
- **Develop a multi-variable optimisation model - trade-offs, major food waste sources and factors, and test potential solution.**
- **Undertake applied research on circular economy innovations adopted in industry to reduce net food waste.**
- **Undertake an in-depth study on consumer food waste to design and test marketing experiments that can be used to reduce food waste.**

Any ideas of further research

- **In the inbound supply chain, which are the key priority areas (e.g. forecasting, inventory control, inventory accuracy and/or supplier order policy)?**
 - Do you recommend us to focus on any of these areas?

- **What about the outbound supply chain? Pricing & promotion / forecasting & inventory optimisation?**
 - Is it worth for us to undertake research on the dynamic trade-offs between price discounts, forecasting errors, stock quantities and food waste?

- **What about research on circular economy?**
 - Which areas of circular economy should we focus on?

- **Any other ideas on further research?**

Thank you for your attention